UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

In re:

Docket #1:19-cv-08655-

ROWE, ULKU, : LGS-GWG

Plaintiff, :

- against - :

GOOGLE LLC, : New York, New York

February 3, 2021

Defendant.

TELEPHONE CONFERENCE

-----:

PROCEEDINGS BEFORE
THE HONORABLE JUDGE GABRIEL W. GORENSTEIN,
UNITED STATES MAGISTRATE JUDGE

APPEARANCES:

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None

EXHIBITS

Exhibit Voir Number Description ID In Dire

None

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1
                           PROCEEDINGS
 2
             THE CLERK: In the matter of Rowe v. Google, LLC,
 3
    docket number 19-cv-8655.
             Counsel, state your names for the record, please,
 4
    starting with the plaintiff.
 5
             MS. CARA GREENE: Cara Greene of Outten & Golden
 6
 7
    for the plaintiff, Ulku Rowe; and together with me today is
 8
   Maya Jumper and Shira Gelfand, also of Outten & Golden.
 9
             MR. KENNETH GAGE: For Google, this is Kenneth
10
    Gage from Paul Hastings. And also on the line for Google is
11
    Sara Tomezsko.
12
             MS. SARA TOMEZSKO: And Elliot Fink, as well, from
13
    Paul Hastings.
14
             MR. GAGE: Oh, my apologies. Elliot Fink, your
15
    Honor, is a new associate. He just started. He does not
16
    have an appearance, but he is observing.
17
             HONORABLE GABRIEL W. GORESNSTEIN (THE COURT):
18
   All right, we're here based upon two applications. One is
19
    for discovery, Docket 79; and the other is a motion to file
20
    a supplemental pleading. We'll start with the discovery
21
    dispute.
22
             I guess I would like a little bit of the big
23
   picture here in terms of -- and maybe I need to get it from
24
    the defendant. I'm trying to understand what -- I'd like to
25
    understand more about burden before we get to relevance. So
```

1 PROCEEDINGS your letter really didn't articulate any, well, at least 2 3 not specifically. And it may be that that's not your main 4 argument, but I want to just get an answer to that question. 5 6 MS. TOMEZSKO: Sure, your Honor. And this is Sara 7 Tomezsko from Paul Hastings on behalf of Google. The discovery that plaintiff is requesting here is for, you 8 9 know, approximately 300 people at Google in various 10 positions that we would argue --11 THE COURT: I'm surprised to hear the number 300, 12 only because your letter said 200. It did say over 200, but 13 I didn't realize it was that high. 14 MS. TOMEZSKO: Right. So we said over 200. At that 15 time we were sure that there were over 200. We have since 16 gone back and recalculated to get a more exact number, and 17 it is closer to about 300 people. 18 But to answer your particular question about 19 burden, your Honor, the documents that they are requesting 20 and the information they are requesting for these 21 individuals is stored in several different places at 22 Google. We have asked the client to articulate, okay, if we 23 were going to get this information, what would it entail 24 and how long would it take. So the most burdensome item to 25 collect would be workday profiles which demonstrate the job

1 PROCEEDINGS 2 history for these people and their compensation history, 3 which falls into a couple of buckets of documents and 4 information that they have requested and also Perf, so their performance reviews across the time when they held 5 these alleged similarly situated positions and G-Hire 6 7 Dossier data. Now, the G-Hire Dossier, just so your Honor has context, would illustrate the positions that these 8 9 people applied for or interviewed for and the feedback that 10 they received on their qualifications for the role. 11 will take us --12 THE COURT: For the particular job at issue or in 13 their entire lives? 14 MS. TOMEZSKO: It's difficult, if not impossible, 15 to isolate just the information for the particular job at 16 issue, unfortunately. And so the way the data is stored 17 and the way the data would have to be pulled necessarily 18 requires that it would be the entire length of time that 19 they have sought a position at Google. We're unable, at 20 this point, to isolate just the particular job at issue. 21 THE COURT: Okay. Were you done or --22 MS. TOMEZSKO: No, I just wanted to add that we're 23 going to have to get this from multiple places, access 24 multiple teams at Google to pull the information. And for 25 this number of people, it would take a minimum of 30 days

1 PROCEEDINGS 2 to collect, perhaps more. And that's if the people on the 3 ground are putting in a substantial amount of their workday 4 to actually do the collection and review. THE COURT: Okay. I mean, I quess, you know, I'm a 5 little surprised it's of that level of burden. And maybe 6 7 you can tell me some aspects are more burdensome than others. But all the email I understand when you need to 8 9 charge to search terms and engines and so forth -- I'm 10 sorry -- search terms and culling and often, you know, privilege issues and so forth. This stuff doesn't seem to 11 12 involve any of that. It's just a question of pulling them 13 out and -- but probably not terribly voluminous, I don't 14 know. Some of it may be perhaps beyond relevant. I'm not 15 sure why someone's personal history at other jobs or 16 applications they made to other jobs would have any bearing 17 on this. And maybe there's some way to reduce it. But it's 18 sort of hard to understand why it could be characterized as 19 being burdensome. 20 MS. TOMEZSKO: Well, the way the data is stored in 21 the traditional course, your Honor, it's not normally 22 stored as a document that we could easily find and pull 23 from the shelf. It is stored in what's called the G-Hire 24 system most of the time, depending on what we're talking 25 about here. So let's just focus on the dossier data, which

1 PROCEEDINGS 2 would say for the positions that we're talking about, the 3 interview feedback that they got and their assessment of 4 the qualifications for the role, right. THE COURT: Can I just -- can you stop right 5 there? Because I'm not sure I'm following this. Let me try 6 7 to put it in my terms, and you tell me where I got it wrong. 8 9 MS. TOMEZSKO: Sure. 10 THE COURT: What I understand is that there are certain job codes -- I'm probably using the wrong word --11 12 but they had a four-digit code associated with them. There 13 are certain people who, in the right time period, occupied 14 that code. And that's a finite number of people, and you 15 tell me it's [indiscernible] or whatever it is. But for a 16 particular -- so if the plaintiffs are now looking to that

person and trying to [indiscernible] with them, it seems to me she needs to know what he's supposed to be doing on that job, certainly; needs to know the salary; needs to know the content and the salary. But I don't understand why she would need to know where that incumbent, where that person had -- if that's what you're talking about -- had applied to other positions in his life at Google and how people saw him -- [indiscernible] and how people saw him or perceived him to be qualified for those other positions.

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1 PROCEEDINGS 2 MS. TOMEZSKO: Well, I would say there's two 3 responses to that question, your Honor. Number one is we 4 would agree with you that the other positions that they 5 applied for that are outside the scope of the positions for which they're requesting information are not relevant here. 6 7 Unfortunately, the way that the data is stored is such that we can't separate their qualifications as they were 8 9 reviewed in the interview process for the roles that 10 plaintiff is seeking from anything else. When it's exported, it's exported as one. 11 12 THE COURT: I see. 13 MS. TOMEZSKO: And we could talk about, you know, 14 whether redactions are necessary or not, but that is 15 essentially the process for how the data will be exported 16 in terms of it being collected. 17 Now, why they need that data --18 THE COURT: And could I just understand, you know, 19 unlike email review, which requires a lot of judgment, why 20 isn't this a question essentially of someone, you know, 21 pushing buttons and having things be spit out? What 22 judgment has to be brought to bear in producing these 2.3 documents? That's what I don't understand. 24 MS. TOMEZSKO: I don't know if it's a question of 25 judgment; I think it's a question of mechanical process.

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10
 1
                           PROCEEDINGS
 2
   So do they -- well, first of all, it's not as simple as,
 3
   you know, pushing a button because the data is raw data.
 4
   Right? In order to get it into a format where it looks
   like, you know, a PDF, similar to the way it was produced
 5
    for plaintiff and other technical solutions consultants is
 6
 7
    an additional step. But if we're going to do it manually
    for 300 people, that's 300 times you have to push the
 8
 9
   button. Alternatively, we can ask the team over at Google
10
    to write a code, essentially, that says, like, we're
11
    looking for these people, collect this data from the G-Hire
12
    system, the raw data as it is stored in the back end.
13
    then that process takes time to actually run, and then the
14
    results need to be validated to make sure it worked
15
    accurately. So that's --
16
             THE COURT: Okay. That sounds better than someone
17
   pushing 300 buttons, writing a program to do it, I agree.
18
             MS. TOMEZSKO:
                            Exactly.
19
             THE COURT: Go ahead.
20
             MS. TOMEZSKO: But to return to your other
21
    question about why they need the data that they're
22
    requesting here for the G-Hire dossiers and things like
23
    that, I would respectfully say that that's probably a
24
    question for plaintiff, as it is within the scope of the
25
    documents that they requested. If we were ordered to
```

1 PROCEEDINGS 11 produce that, I just described to you, you know, the burden 2 3 that would be associated with the collection; but, as you might imagine, our position is that they don't necessarily 4 need it. But it is what they asked for, so I was responding 5 to the scope of discovery that is being sought here. 6 7 THE COURT: Yes. I didn't want to take you down a road that's really not what I'm trying to get at because if 8 9 some irrelevant data is produced, that's not my problem. 10 What I was trying to figure out is if we narrowed the document request, would there be some easier way to do it. 11 12 And it sounds like there is no narrowing other than lopping 13 off job codes and titles; there isn't a way to make the 14 production easier for you once -- if I were to order as to 15 any specific titles, is that a fair thing to say? 16 MS. TOMEZSKO: I think it is fair, your Honor. 17 And we have been focusing specifically on the G-Hire data. 18 But I would also note for the compensation data, I mean, 19 that is stored in a couple of places. It could be stored in 20 G-Comp. And, again, that is -- it's similar to the G-Hire 21 system in which that exists as raw data. And so we would 22 have to either press that button 300 times, to use the 23 analogy I used before, or write code. But the equity 24 portion of the compensation, which is also something that 25 plaintiffs are seeking, we have to go to a different source

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1
                           PROCEEDINGS
                                                       12
 2
   to get that. And that's not as easy to collect because we
 3
   would have to say, you know, we need the information for
 4
   these people, their equity account summaries, the equity
   that they were granted, the vesting date, and whether any
 5
    of it was withheld. And that is a little bit more of --
 6
 7
   it's not as easy a process as writing a code, necessarily,
    to pull that data from the back end of a system in which
 8
 9
    it's stored in the ordinary course as raw data.
10
             THE COURT: All right. Let me turn to plaintiff,
    just on this sort of related topic before we get to other
11
12
   parts of this. So let me ask the plaintiff -- and,
13
   Ms. Greene, you're speaking for plaintiff?
14
             MS. GREENE: Yes, your Honor.
15
             THE COURT: Okay. If I allow any of this to
16
   proceed and I allow you to get documents, are we done; or
17
    are you expecting depositions or more or what happens?
18
             MS. GREENE: No, your Honor, at this point in
19
    time, this is the last remaining issue with respect to
20
    discovery, and we're not anticipating seeking additional
21
    depositions in response to the production.
22
             THE COURT: Okay. All right. So I guess we should
23
    get a little bit into the substance.
24
             MS. GREENE: Your -- I'm sorry.
25
             THE COURT: Go ahead.
```

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1
                           PROCEEDINGS
                                                       13
 2
             MS. GREENE:
                           I was wondering if I may just briefly
 3
   note that Google has produced the data that we're seeking
 4
   with respect to other individuals that they have agreed are
    comparators. So they know what information exists, they
 5
   know how to get this information. In many respects, the
 6
 7
   burden is so minimal because of Google's method of having
 8
    systems where the information is stored. It has a
 9
    compensation information where all this is, it has a hire
10
    system where it retains all this information. So here,
    really, the burden, it is quite minimal.
11
12
             MS. TOMEZSKO: If I may respond to that, your
13
   Honor?
14
             THE COURT:
                         Sure.
15
             MS. TOMEZSKO: As you might imagine, I disagree
16
    with Ms. Greene's assessment. The burden is as we
17
    described. You know, whether that's minimal in plaintiff's
18
    view or not, the burden is what the burden is; and it's the
19
   mechanical process I just described. We do not agree that
20
    all of the people for whom we produced information are
21
    comparators. We did produce information for those
22
    individuals -- and this includes people who are technical
23
    solutions consultants -- the job that Ms. Rowe, the
24
   plaintiff, holds at Level 9. And we understand that there
25
    is a dispute amongst the parties as to whether those are
```

1 PROCEEDINGS 14 truly comparable positions, and we know that we're going to 2 3 have to hash that out on motions for summary judgment, but we agree that there is at least enough similarity to make 4 the information discoverable. 5 It also includes Global Technical Client Leads, 6 7 which is one of the positions that is raised initially in plaintiff's letter motion. And so we have produced data 8 9 for that small number of people. I think it's, you know, 10 between 28 and 30. But the reason that we have produced 11 that information in the format that we has is that was a 12 small subset. It's a lot easier to create it and present it 13 in a way that's easily digestible in a PDF format because 14 it's a small number. If we're required to do that for, you 15 know, 300 people, that's a much, much greater burden to 16 actually present it in that format. So I don't think it's 17 accurate to say that it is stored that way and there's 18 minimal burden associated with producing it that way, 19 particularly when we're talking about the number of people 20 at issue here. 21 THE COURT: Well, let's talk about numbers a 22 little more. I think, you know, burden is part of the issue 23 here. And it's a little jarring to have, you know, a 24 change from 20 comparators to 300 comparators. I mean, 25 that's not, in my experience in equal-pay cases -- we don't

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1
                           PROCEEDINGS
                                                       15
   get that many of them, but I've had enough -- I mean, the
 2
 3
   numbers of comparators that are trying to be fit into this
 4
   universe is kind of off the charts. So I'd like to
   understand -- and it may help me in paring this down -- to
 5
    understand the numbers that go with each of these different
 6
 7
    codes. I don't know -- I hate to spring this on you -- does
    someone here -- I guess it's the defendants who would have
 8
 9
    the answer to this question, if I start going through --
10
    I'm trying to think -- I can either use your letter or
    their letter. They group this into five pieces,
11
12
   Application Engineer 1 and 2 through job codes, and then
13
    Director SWE, Director of Product Management, BNU Director,
14
    and then finally, the Global Client Leads, can you
15
    associate numbers with each of those five categories?
16
             MS. TOMEZSKO: Your Honor, I don't have exact
17
   numbers right now. I can certainly provide them if given
18
    time to look at the data. But what I can tell you is
19
    Global Client Leads, smallest amount. And that's because
20
    of the nature of the role, right? It was conceptualized in
21
    June of 2018, and we can't go into Google's HRIS system and
22
    look for that job title because it's not a job title that
23
    is necessarily stored in that system. Its something of a
24
   business title whereby someone's job title is something
25
    else but they call themselves a Global Client Technical
```

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16
 1
                           PROCEEDINGS
 2
   Lead. So for that --
 3
             THE COURT: Well, didn't I read somewhere that
    someone identified seven of them, or was that something
 4
 5
    else?
             MS. TOMEZSKO: No, I think you did read somewhere
 6
 7
   that -- and I think that was in plaintiff's letter, if I'm
   not mistaken -- plaintiff can confirm. But that's taken
 8
 9
    from recollection of witnesses who were deposed on that
10
   particular issue, because that's the best source of
11
    information for just determining who actually held that
12
   position.
13
             THE COURT: Right. And that may be perfectly
14
    satisfactory, from my point of view, if that's the best way
15
    to do it. Anyway, so that's probably --
16
             MS. TOMEZSKO: That's the smallest
17
             THE COURT:
                         -- in the range of seven. How about
18
    these other categories?
19
             MS. TOMEZSKO: The largest group by far is
20
    Software Engineers and Directors of Software Engineer. I
21
    apologize; I don't have the exact number at my fingertips
22
    right now, but I would say that it's -- I don't want to say
23
   half, but it's roughly -- you know, I would say it's a
24
   majority of the people on the list. I think the second
25
   highest is probably Product Manager and the Director of
```

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17
 1
                           PROCEEDINGS
 2
   Product Manager roles with Application Engineering being a
 3
    close follower to that; but I would say the overwhelming
 4
   number of the people that we're talking about are Software
   Engineer Directors.
 5
             THE COURT: You skipped Director SWE, and that's
 6
 7
    the --
                             Oh, I'm sorry, yes.
 8
             MS. TOMEZSKO:
                                                  That is
 9
    synonymous with Software Engineering Directors. It's
10
    referred to as Director SWE, Software Engineer.
             THE COURT: Oh, so what about DNU Directors?
11
12
             MS. TOMEZSKO: DNU is essentially like the same
13
   position as a Software Engineer Director, but the DNU
14
    indicates that it is a code that is no longer used at
15
    Google. So this was someone who perhaps during the period
16
    of time that we're talking about still acts as a Software
17
    Engineer Director but their job code has been deprecated.
18
    So they filled that job code much earlier than the time
19
   period at issue here and they're still in it but do not use
20
    or DNU indicates that as of, you know, the date that it was
21
    deprecated, no one is actually stepping into that job code
22
    anymore. So that is a small number of people as compared
23
    to the rest of everyone else.
24
             THE COURT: How many in the Application Engineer
25
    role, do you know?
```

```
1
                           PROCEEDINGS
                                                        18
 2
             MS. TOMEZSKO: I, unfortunately, don't have that
 3
    number offhand.
             THE COURT: Okay. I've sprung this on everyone.
 4
             Well --
 5
             MS. TOMEZSKO: I would like to be able to tell
 6
 7
    you, your Honor, but --
             THE COURT: No, I understand.
 8
 9
             You know, this is the worst possible forum in
10
    which to make these judgments because this is discovery;
    this is not a Motion for Summary Judgment on comparatives.
11
12
    And, you know, I've read your letters, and it doesn't seem
13
    like plaintiff has a strong case with any of these
14
    [indiscernible]. But that doesn't mean that -- it was
15
    presented in a sufficient forum in the letters because this
16
    wasn't a Motion for Summary Judgment. I don't think that
17
    everything possible out there was marshaled, and it was
    very hard to get a good understanding. And I'm very loath
18
19
    to try to figure this out in the context of a discovery
20
    motion, which is why, you know, burden is so important.
21
             On the other hand, the numbers, to me they're just
22
    through the roof in terms of comparators. And now that I
23
    know there's at least some burden associated with this, you
24
    know, the notion of getting data on 300 people is not
25
    acceptable. But I would like to try another way to handle
```

1 PROCEEDINGS 19 this; and if people tell me it's impossible, then I'll have 2 3 to do something else. My thought is to put plaintiff in the 4 driver's seat and say I'm prepared to give you a certain number additional, and the number I have in my head is 50, 5 which I think is an extremely generous number, and say you 6 7 know what, you figure out how to do this. You can tell them to randomly select among a code, you can give them specific 8 9 names, you can do whatever you want, but you can't make 10 them go down this road for more than 50 people. And also on the understanding there's no further discovery beyond the 11 12 things that are requested here. And also, if there's some 13 particularly burdensome aspect that gets identified as to 14 some particular individual or code or whatever it is, the 15 defendants will have the right to come back to me. 16 So turning to the plaintiff now, I'm not asking 17 you to say you agree with the ruling, but do you -- are you 18 going to have a mechanism to get this to 50? And if not, I 19 can try to figure out a way to do it. 20 MS. GREENE: Yes, your Honor. I believe that, you 21 know, looking at the information we have thus far, there's 22 a way that we could get to that across the different job 23 codes that we've identified. 24 THE COURT: Okay. All right, well, that's my 25 Any questions about it before we move to the ruling, then.

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20
 1
                           PROCEEDINGS
 2
   next thing; any questions from defendant's side?
 3
             MS. TOMEZSKO: Yes, your Honor. I just want one
   point of clarification, and I think it addresses a
 4
   materially substantive issue here in terms of which jobs
 5
   we're actually going to be targeting for collection. One
 6
 7
   point that we made in our letter is in response to
   plaintiff's argument that the jobs are in a sense fungible
 8
 9
   because they're easily transferrable from one job ladder to
10
    the next. And what I wanted to highlight here, and I think
    it's particularly relevant for selecting a subset of jobs
11
    is that in the three instances that plaintiff presented in
12
13
    terms of someone transferring from a Technical Solutions
14
    Consultant role to either a project management role or a
15
    software engineering role, these are three individuals who
16
    are at Level 9; and upon transfer, they were down-leveled
17
    in their new ladder to a Level 8. And --
18
             THE COURT: Can I give you another way to look at
19
    this?
20
             MS. TOMEZSKO:
                             Sure.
21
             THE COURT: The more irrelevant comparators they
22
    select in their group of 50, the better for you. So if you
23
    tell me to take out these people, they're going to
24
    substitute them with three other people, and then you're
25
    going to be in a worse position. What do you think?
```

```
1
                           PROCEEDINGS
                                                       21
 2
             MS. TOMEZSKO: Well, I'm not necessarily saying
 3
   that they should take out those three people. The reason I
 4
   highlighted it is because we don't -- like, we're concerned
   as to getting the relevant data here, as well, right? Like,
 5
    so we're not trying to lead plaintiff down a route where
 6
 7
    she's requesting irrelevant data; but I think it is a
 8
    relevant fact that when someone transfers into these roles,
 9
    they're generally down-leveled. So to the extent that
10
    we're looking at jobs to consider here and individuals or
11
   perhaps, you know, a subset of individuals in each job
12
    ladder, it's probably fair to say that we should be looking
13
    only at Level 8 in those project management role, in the
14
    software engineer role, or, you know, the Application
15
    Engineer role because in no reality is a Level 9 individual
16
    in those roles comparable.
17
             THE COURT:
                        Well, you didn't answer my point.
             MS. TOMEZSKO: The point being that --
18
19
             THE COURT:
                         Why isn't it good for you if she uses
20
    up three of her selections on these Level 9 people?
                                                          That's
21
    good for you.
                  She's wasted three of her --
22
             MS. TOMEZSKO: I mean, it can be -- right, but
23
    then we'd have to be arguing about those people on summary
24
    judgment, and --
25
             THE COURT: Right. I don't want to have that
```

```
22
 1
                           PROCEEDINGS
 2
   argument here; I want you to have it on summary judgment.
 3
    That's my point.
             MS. TOMEZSKO: If that's how your Honor wants to
 4
   proceed, I am completely fine with that. I just wanted to
 5
    throw this out there as a consideration to possibly
 6
 7
    further, maybe even between the parties, limit how we do
    this and see if your Honor found some value in directing
 8
 9
    the parties to limit it in that way.
10
             THE COURT: Yes, I'm really looking at this as an
11
    effort to not make these decisions in the context of a
12
    discovery motion. And it seems to me the defendant's
13
    interest is in not being burdened on discovery -- right now
14
    that's their interest, at least. And I've solved it by
15
    vastly cutting down the request, and it's no more
16
   burdensome to search for the documents on these Level 9
17
   people, the pre-Level 9 people, than it is for anyone else.
18
    So I'm just putting this off to the summary judgment. I
19
   mean, if this becomes -- you know, I suspect that Judge
20
    Schofield has limits on pages of summary judgment motions,
21
    and the plaintiff's going to have to make some decisions
22
    about what comparators she's willing to, you know, try to
23
    shoot for. And maybe you'll persuade them, you know,
24
    outside of this phone call that this is not the way they
25
    want to go. But if they decide to go that way, they will
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1 PROCEEDINGS 23 2 have, in a sense, wasted something in your view by focusing 3 their effort on that. So I'm going to adhere to the decision. 4 Any other questions about the decision from 5 6 plaintiff's side? 7 MS. TOMEZSKO: Just one clarifying question. And understood on your point that we just discussed. I just 8 9 want to make certain that the order is that we produce all 10 of the information that plaintiff has requested for these 50 people that they pick, or are there limits being placed 11 12 right now on the --13 THE COURT: There's nothing being replaced right 14 What I said was they pick the 50; they should do it 15 as soon as possible, and then you should produce the 16 requested documents. However, I'm letting you come back to 17 me on burden. If it turns out that if [indiscernible] 18 something else, that it's just too burdensome, then you are 19 absolutely welcome to come back to me, because I don't 20 think that we've been able to flesh that out enough now. 21 And I'd rather have a discussion between the parties about 22 it once I've set parameters for how many people we're 23 talking about. And there's a different argument on burden 24 when we're talking about 50 people than talking about 300 25 people. So the presumption is yes, produce everything; but

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24
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                           PROCEEDINGS
 2
   if there's a burdensome issue, you should talk about it
 3
   with the plaintiffs. And if you think you've got it --
   have a good shot with me because it truly is, you know, a
   burden that Google cannot possibly bear or should not be
 5
    required to bear, then you're welcome to come back to me.
 6
 7
             MS. TOMEZSKO: Understood. Thank you for the
 8
    clarification, your Honor.
 9
             THE COURT: Okay. Any questions from plaintiff's
10
    side?
11
             MS. GREENE: None from plaintiff.
12
             THE COURT: Okay. Let's move [indiscernible].
13
             MS. GREENE: Ms. Jumper will be handling this
14
    argument, your Honor.
15
             THE COURT: Okay. [Indiscernible]
16
             MR. GAGE: Your Honor, are you still there? You're
17
   breaking up.
18
             THE COURT: Could the plaintiff's counsel spell
19
    the last name? It's not in the letter.
20
             MS. MAYA JUMPER: Sure. Yeah, it's Jumper, J-u-m-
21
   p-e-r.
             THE COURT: Okay. And --
22
23
             MS. JUMPER: And I'm also having a little bit
24
    of -- okay, I can hear you now.
25
             THE COURT: Okay. I'm going to try to speak up.
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25
 1
                           PROCEEDINGS
   And who's speaking for defendant?
 2
 3
             MR. GAGE: Your Honor, this is Ken Gage. I'll take
   this motion.
 4
             THE COURT: Okay. All right, well, it's -- well,
 5
   let me start with the same question. If you get this claim
 6
 7
    in, am I to understand from the plaintiffs that that's it,
    you're not seeking any further discovery?
 8
 9
                           That's correct at this time, your
             MS. JUMPER:
10
   Honor.
11
             THE COURT: Okay, well, you say "at this time." If
12
    I allow it, that's it; I mean, you're not going to get
13
    anything further. Now, whether I allow the defendant to
14
    redepose the plaintiff is another question, but I just
15
    wanted to understand what the prejudice argument is.
16
             All right, so from defendant's point of view,
17
    your prejudice is that you feel you would have to redepose
    the plaintiff?
18
19
             MR. GAGE:
                        That's correct, your Honor.
20
             THE COURT: All right, so now we have to balance
21
    that -- I mean, let me just address utility. I'm not, at
22
    this stage, going to find it's futile. I don't know that
23
    you have to go through a formal application process in
    order to make a claim like this. So we're left with -- I
24
25
    don't see any bad faith, either -- we're left with undue
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26 1 PROCEEDINGS 2 delay. So why don't I hear from plaintiff on that and then 3 on defendant -- hear from the defendant? MS. JUMPER: Sure, your Honor. So plaintiffs have 4 moved under Rule 15(d), which allows a party to serve 5 supplemental pleadings, setting out any event that's taken 6 7 place after the filing of the pleadings here. And that's what's occurred. In February of 2020, plaintiff was the 8 9 subject of retaliatory action; and as a result of that 10 action, we took steps to further undertake discovery and have set forth claims of retaliation arising from that 11 12 conduct. It's our position that plaintiff has moved 13 promptly to not only notice those potential retaliatory 14 claims to defendant, but that defendant was also aware of them far in advance of the filing of the motion. 15 16 Plaintiffs have, since the beginning of discovery, made the 17 VP of Sales role a part of their requested discovery, and 18 that's acknowledged in numerous exchanges between 19 plaintiff's counsel and opposing counsel, one of which was 20 exemplified or attached as an exhibit to defendant's 21 opposition, where in October of 2020, defendant essentially 22 forecasted future retaliation claims arising from that 23 conduct. 24 Furthermore, it's our position that defendant was 25 also on the email correspondence --

1 PROCEEDINGS 27 2 THE COURT: I'm sorry, what did you mean by 3 "forecasted"? I couldn't quite follow that. MS. JUMPER: Sure. So, in Exhibit A of defendant's 4 opposition, there's a statement that says, "It seems to us 5 that the only documents relevant to any retaliation claim 6 7 Ms. Rowe might assert with respect to this opportunity would be limited to her candidacy only." So in that 8 9 articulation or assertion, defendants essentially have 10 forecasted that a potential retaliation claim might be 11 forthcoming. 12 And so, you know, defendant's argument that these 13 retaliation claims were coming out of nowhere or that they 14 weren't noticed of them is just simply belayed by the 15 record. 16 And, you know, further, in terms of undue delay, 17 you know, the Court's jurisprudence is pretty clear that, 18 you know, mere delay, even if the Court were to consider, 19 you know, the nine months that elapsed to be unduly or to 20 represent or constitute undue delay, the case law says that 21 mere delay is not sufficient grounds to deny a supplemental 22 request alone. 23 THE COURT: I think, you know, part of their contention is that you had everything you needed, at the 24 25 latest, in July, when you learned about, I think, whatever

28 1 PROCEEDINGS 2 that entry was being made in the system characterizing the 3 plaintiff in this unfavorable, what you view as an unfavorable way. So there was a six-month delay, it seems. 4 I would say it seems measurable from July, not October. 5 MS. JUMPER: Well, it's also plaintiff's position 6 7 that the deposition of Stuart Vardaman was essential to 8 plaintiff's ability to fully lay out her new allegations. 9 The information that plaintiff wanted to discover and 10 glean from that deposition go clearly to developing plaintiff's prima facie case for retaliation primarily to 11 12 the factors of retaliatory motive or animus. And so it's 13 our position that it was not until after the deposition of 14 Stuart Vardaman that plaintiffs were able to fully 15 understand the universe and fully understand all the 16 details of the alleged conduct to be able to put forth a 17 detailed allegation for the Court. 18 THE COURT: All right. I'll hear from defendant on 19 this. 20 MR. GAGE: Thank you, your Honor. 21 appreciate that your Honor is rejecting our futility 22 argument, but I think it's relevant to the question you 23 asked about delay to look at the allegations in the 24 operative Complaint regarding retaliation compared to these 25 supplemental allegations. And there's a stark contrast. We

29 1 PROCEEDINGS 2 were on notice of the allegations in the operative 3 Complaint where the plaintiff alleged that she sought this VP of Financial Services job that lesser-qualified external 4 finalists were being considered, she alleged. She alleged 5 in her operative Complaint that a less-qualified man was 6 7 selected for the job. She alleges that Google did not follow its normal procedures in filling that job. And she 8 9 alleges that these things happened in retaliation for her 10 complaints. Those are in the operative Complaint. That's what we were on notice of, and we had to explore all of 11 12 those things in her deposition. 13 When you contrast the specificity there with the 14 proposed supplemental allegations -- again, we don't even 15 believe the supplemental allegations rise to a plausible 16 claim of retaliation. All they add is that the recruiter, 17 who was involved in that VP of Financial Services search in 18 2018, was interviewed by Employee Relations in 2020. 19 allege in the supplemental allegations that he thought she 20 was cantankerous. They allege that she asked him 21 thereafter for the job description of this sales position. 22 They allege that he gave it to her. They allege that she 23 was interested in the job, and they allege that she wasn't 24 considered. And that doesn't even plausibly rise to the 25 level of a retaliation claim.

30 1 PROCEEDINGS But, again, I recognize your Honor's view on the 2 3 futility argument, but we didn't have notice of this until 4 after her deposition. And, frankly, your Honor, this plaintiff claims that she's comparable to upwards of 300 5 other people. We had our work cut out for us in seven 6 7 hours. And so, yes, I asked her some questions about this job, but at that point, plaintiff had not put us on notice 8 9 that she was adding a complaint or a claim regarding that 10 sales job. Again, she alleges in the operative Complaint 11 that she's an engineer or technologist and alleges that 12 she's comparable to all these technical positions and 13 engineering positions. Well, now she's saying that she was 14 deprived a sales job. We were not given timely notice of this. They 15 16 waited until after her deposition. They waited until 17 nearly the end of discovery to file this motion. And, 18 therefore, we believe there was delay; we believe there is 19 prejudice. 20 MS. JUMPER: If I could respond to that, your 21 Honor --22 THE COURT: No, it's not necessary. 23 MS. JUMPER: Okay. 24 THE COURT: Maybe I wasn't clear. I'm trying to 25 focus on -- I was trying to focus on the delay issue.

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                           PROCEEDINGS
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 2
   I'm sorry if I wasn't clear on that. And we'll get to
 3
   prejudice.
                        I'm sorry --
 4
             MR. GAGE:
             THE COURT: Hold on. Let me just finish.
 5
             MR. GAGE:
                        Yes, your Honor.
 6
 7
             THE COURT: So what I'm trying to figure out is at
 8
    what point did they have -- maybe we have to back up. I
 9
    understand you don't think there's a claim, and I just want
10
    to make clear I'm not ruling there is a claim. Futility is
11
    just one of several factors to be considered, and you're
12
    free to make a Motion to Dismiss or a Summary Judgment
13
   Motion or whatever else saying that this does not legally
14
    constitute retaliation. But if it were to come in as a
15
    Complaint, I still need to figure out if they had what they
16
    needed to know to make these allegations, you know, much
17
    earlier than when they did, in December. I mean, I know you
18
    could say, Well, she knew she was rejected in February, or
19
    whatever the right word is; and they said, Well, we didn't
20
    know that there was some, you know, improper animus behind
21
    it until we got some of this other discovery. That's the
22
    issue I was trying to get you to answer.
23
             MR. GAGE: And to that question specifically, your
24
   Honor, you said it earlier: They had everything they
25
   needed to articulate what is in the proposed supplemental
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                           PROCEEDINGS
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   allegations back in July. They knew Mr. Vardaman had been
 3
    interviewed by Employee Relations. They knew that in July
   of 2020; they knew that before we took Ms. Rowe's
 4
    deposition. Everything in the proposed supplemental
 5
    allegations is something they've known for months. And the
 6
 7
    fact that they didn't take his deposition until later, that
 8
    doesn't add anything. It doesn't add anything at all to the
 9
    supplemental allegations.
10
             THE COURT: Well, I mean, let's put it to the
11
   plaintiff that way. Are there any allegations in here that
12
    weren't within your knowledge after July?
13
             MS. JUMPER: Surely, your Honor. The retaliatory
14
   motive or any bias that was present when Mr. Vardaman was
15
    considering Ms. Rowe, that information, while there was
16
    email correspondence that exhibited or demonstrated that
17
   Mr. Vardaman did not give Ms. Rowe fair and fulsome
18
    consideration for the role, the deposition of Mr. Vardaman
19
    was clearly the place where plaintiff was able to really
20
    glean and understand whether there was animus or any
21
    retaliatory motives that Mr. Vardaman was carrying towards
22
   Ms. Rowe. The use of the documentary evidence --
23
             THE COURT: What is it you found out at the
24
    deposition that you didn't have already in July?
25
             MS. JUMPER: Sure. During the deposition,
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33
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                           PROCEEDINGS
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   Mr. Vardaman expressed that he -- he expressed that he
 3
   viewed Ms. Rowe as communicating with him in a manner that
   felt demeaning. He used alternate disparaging words to
 4
   describe their interaction and said that, you know, based
 5
    off of these interactions, he felt as though Ms. Rowe was
 6
 7
   not, like, a kind person, looked down on him because of his
           So there was further information that we understood
    level.
 8
 9
    through the testimony of Mr. Vardaman that describes or
10
    sets the basis for a potential retaliatory motive.
11
             THE COURT: But why -- I think you need to be a
12
    little more precise, because if the reason she looked down
    on him was prior to her, you know, EEO activity, then it
13
14
    wouldn't support your motive. So what specifically came up
15
    in the deposition that showed the retaliatory motive?
16
             MS. JUMPER: Sure. I mean, additionally --
17
             THE COURT: I'm sorry -- that you didn't have
18
    already?
19
             MS. JUMPER: Sure. He also testified about his
20
    interaction with Ms. Rowe with respect to the VP of Sales
21
          During that conversation --
22
             THE COURT:
                        With respect to -- you're going a
23
    little fast. If you could slow down, that would help.
24
             MS. JUMPER: Sure. Of course. He also gave
25
    additional context for his consideration of Ms. Rowe for
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1
                           PROCEEDINGS
                                                       34
   the VP of Sales role. During that time, Vardaman said
 2
 3
   that -- you know, he described why he didn't select
 4
   Ms. Rowe for the VP of Sales role. He also testified that,
   you know --
 5
                        You're not really answering my --
 6
             THE COURT:
 7
   you're not answering my question. You're telling me he
    testified about why he didn't select her. I'm asking a very
 8
 9
    specific question: What was his specific testimony that
10
    supports retaliation that you didn't have as of July?
11
             MS. JUMPER: Well, I apologize if I'm not
12
    answering your question, your Honor, but the piece about
13
   his consideration of Ms. Rowe for the VP of Sales role is
14
    information that we did not have prior to the --
15
             THE COURT: I see. The fact --
16
             MS. JUMPER: -- the deposition.
17
             THE COURT:
                        -- the fact that he considered her for
18
    the role; is that your point?
19
             MS. JUMPER: No, your Honor, it's the context of
20
    the consideration. During Mr. Vardaman's testimony, he
21
    described what information he actually evaluated to
22
    consider Ms. Rowe, and it was nothing but a search of her
23
   LinkedIn profile. He went through the steps that he took to
24
    consider or not consider, in our position, Ms. Rowe for the
25
   position. And so it was laying out sort of the non-steps
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35 1 PROCEEDINGS or the inaction that he took in furtherance of Ms. Rowe's 2 3 consideration for the VP of Sales role that demonstrates 4 further retaliatory animus based off of his prior comments that are demonstrated in the record about his displeasure 5 or his dislike or potential retaliatory animus towards her. 6 7 THE COURT: Okay. So it was the methodology he used to evaluate her that you learned at the deposition, 8 9 and that in itself showed the retaliatory motive? 10 MS. JUMPER: I would say yes, but it's not just the methodology, your Honor. His deposition testimony 11 12 clearly shows that he did not give Ms. Rowe fair 13 consideration or follow the traditional sort of Google 14 steps to consider her for the VP of Sales role, despite her 15 numerous requests to be considered for it. 16 It also -- we also learned additional information 17 about sort of the scope of the role and what Ms. Clubhouse 18 was looking for for someone to fill that role, and someone 19 who may not have been a traditional salesperson. And that 20 further goes to Ms. Rowe's qualifications for the position. 21 THE COURT: All right, I'll hear from defendant on 22 this. 23 MR. GAGE: Your Honor, Ms. Rowe knew in February 24 of 2020 that she was not being considered for that sales 25 job. She knew in February that, because Mr. Vardaman told

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36
 1
                           PROCEEDINGS
   her that in February. There's nothing they learned in the
 2
 3
    deposition that adds to or supports the supplemental
    allegations. They knew in July of 2020 that the ER
 4
   investigator who spoke to Mr. Vardaman recorded that
 5
   Mr. Vardaman thought she was cantankerous -- and I can't
 6
 7
   remember the other adjectives that were in those notes --
   but they knew that in July. And the testimony that
 8
 9
   Ms. Rowe's counsel just referred to about him feeling
10
    talked-down to by Ms. Rowe was his testimony explaining
11
    what the ER investigator may have been referring to in the
12
    notes that Ms. Rowe had since July. There is nothing they
13
    learned in Mr. Vardaman's deposition that they didn't know
14
    already that appear in these supplemental allegations.
15
    They could have filed this months before; they could have
16
    filed it before Ms. Rowe's deposition.
17
             THE COURT:
                        All right.
             MS. JUMPER: If I --
18
19
             THE COURT: No, that's all right. No, that's okay.
20
   All right, this is a little bit of a close question, but in
21
    the end, the prejudice here is so minimal to the defendants
22
    that I don't think that whatever delay here is sufficiently
23
    undue that I'm going to prevent them from including this
    claim.
24
25
             We're going to have no further discovery from the
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37
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                           PROCEEDINGS
 2
   plaintiff's point of view. The defendants are going to be
 3
   burdened by having to take a deposition of the plaintiff if
 4
   they want on this very narrow topic. It will probably be
   very small solace to them, but I'm going to require the
 5
   plaintiff to pay the costs of the deposition. That's not
 6
 7
   attorney's costs; the actual fee for the court reporter,
    and if you're doing video, the fee for that. Because the
 8
 9
    delay -- it was enough delay that I think that they did
10
    occasion that problem, but not enough that I'm going to bar
    it altogether. This is without prejudice to any arguments
11
12
    about not stating a claim or summary judgment or anything
13
    like that.
14
             Any questions about my ruling from the defendant's
15
    side?
16
             MR. GAGE: No, your Honor.
17
             THE COURT: From the --
18
             MR. GAGE:
                        Thank you.
19
             THE COURT: -- from the plaintiff's side?
20
             MS. JUMPER: No, your Honor.
21
                        Okay, so I think we've taken care of
             THE COURT:
22
    that. I'm going to grant the motions to seal. I gather
23
    they're unopposed [indiscernible].
24
             And I think we have a little bit of discovery
25
    that's filling out. Is there a deadline right now for
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                           PROCEEDINGS
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 2
   summary judgment requests or anything like that or
 3
    conferences before Judge Schofield?
             MS. GREENE: Your Honor, this is Cara Greene.
 4
 5
   last Scheduling Order that your Honor filled had a rolling
   deadline based on your Honor's decision. And now that we
 6
 7
   have received guidance and orders from your Honor on these
 8
   points, I would ask that the plaintiff and defendant have a
 9
    chance to confer and submit an updated Scheduling Order to
10
   your Honor.
11
             THE COURT: All right, that makes sense. So when
12
    do you think you could do that by? I'm not rushing you.
13
    Just give me an idea.
14
             MR. GAGE: Early next week, maybe.
15
             THE COURT: Next week? How about a week from
16
    today?
17
             MS. GREENE: That's fine, your Honor. Thank you.
18
             THE COURT: Okay. All right, I'll expect a joint
19
    letter; if you can't reach agreement, separate letters, a
20
    week from today.
21
             Anything else from the plaintiff's side?
22
             MS. GREENE: Nothing for plaintiff, your Honor.
23
             THE COURT: From defendant?
24
             MR. GAGE: Nothing here, your Honor. Thank you.
25
             THE COURT: Okay. Thank you. Good-bye.
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                             PROCEEDINGS
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              MS. GREENE: Bye-bye.
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              (Whereupon, the matter is adjourned.)
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2	
3	<u>CERTIFICATE</u>
4	
5	I, Carole Ludwig, certify that the foregoing
6	transcript of proceedings in the case of Rowe v. Google
7	LLC, Docket #19-cv-08655-LGS-GWG, was prepared using
8	digital transcription software and is a true and accurate
9	record of the proceedings.
10	
11	
12	
13	Signature
14	Carole Ludwig
15	Date: February 13, 2021
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